

# Group CEO's Address

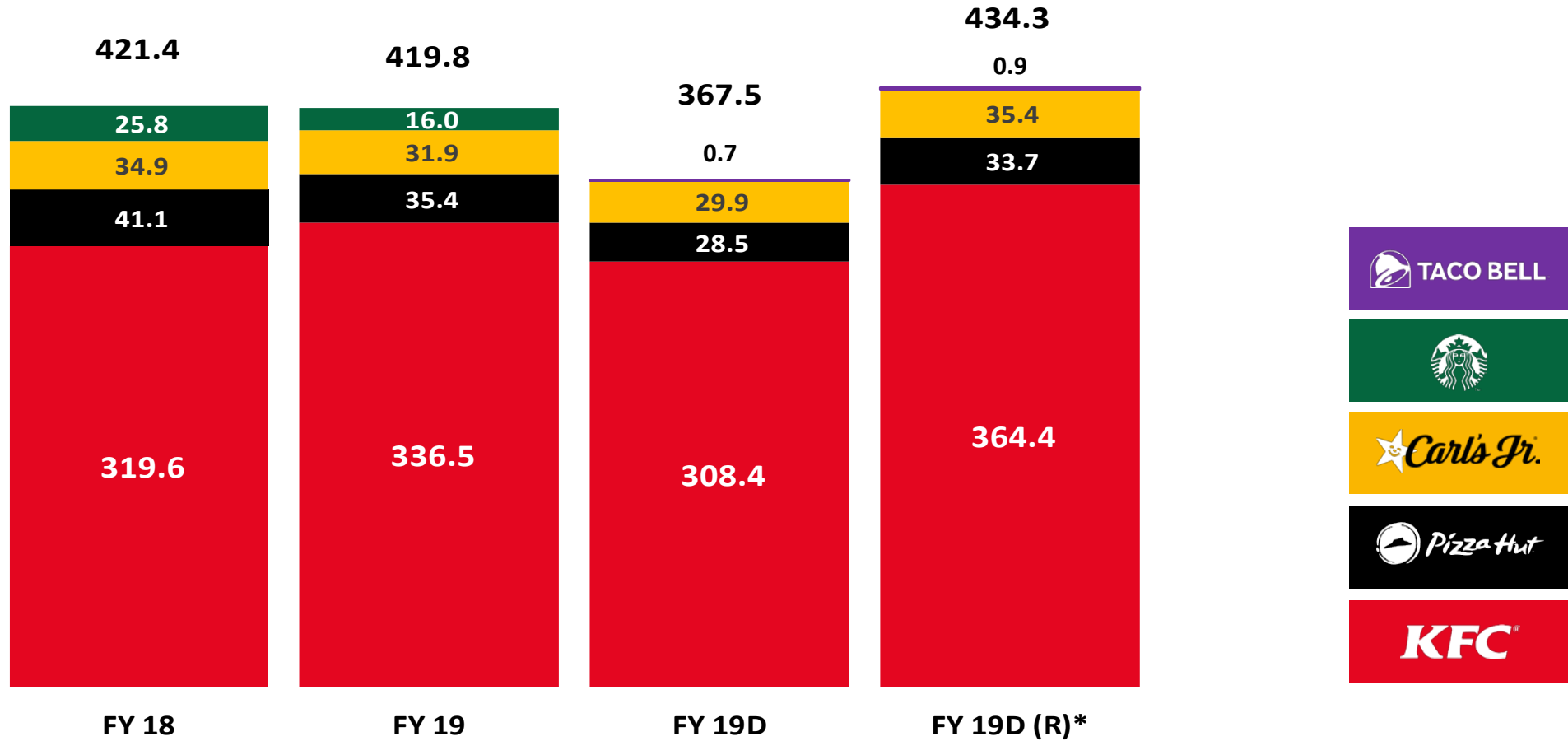
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Russel Creedy



# NZ total sales up on prior year with solid KFC performance

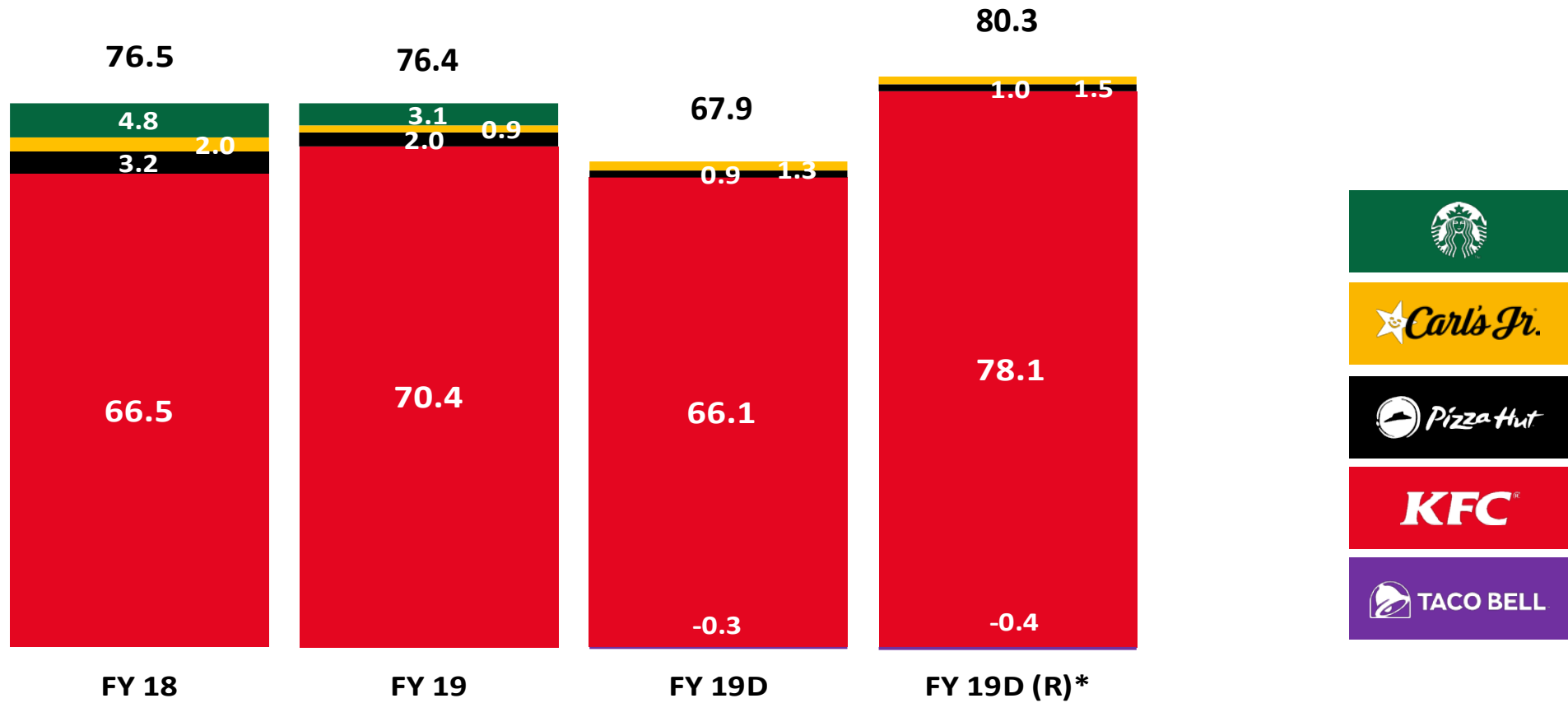
\$NZm



\* Grossed up 44 to 52 weeks

# NZ EBITDA continues to climb, driven by KFC

\$NZm

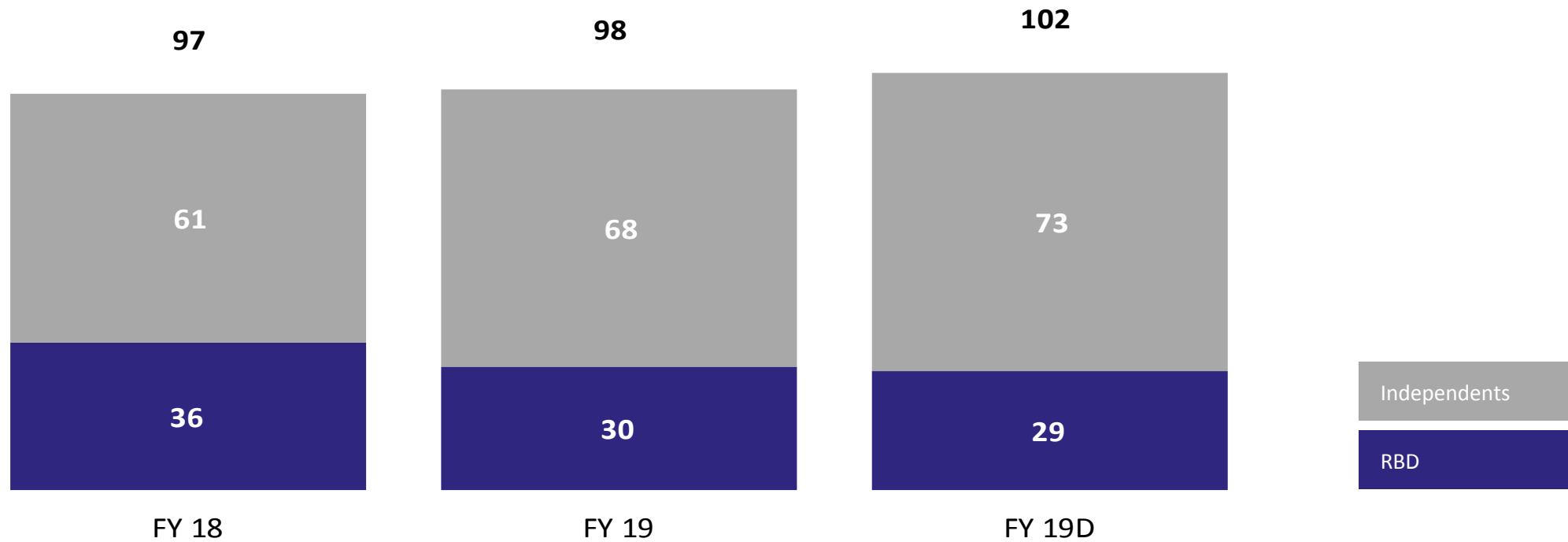


\* Grossed up 44 to 52 weeks

# Sales of Pizza Hut stores to independent franchisees continues

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No. of Stores

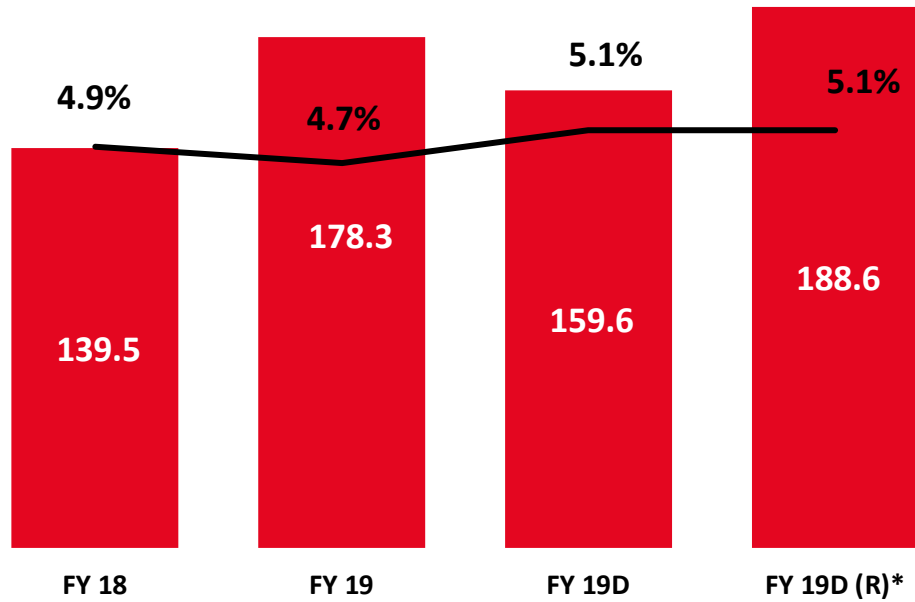


# First Taco Bell store opened to strong sales in Lynn Mall, Auckland

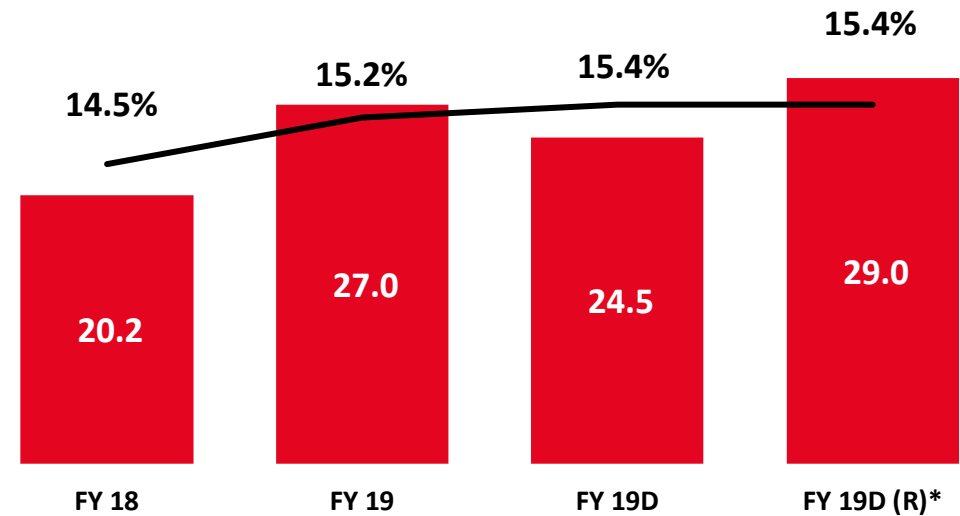


# Australia KFC business performed strongly, assisted by roll-out of delivery from 32 stores

Total sales \$Am



EBITDA \$Am



■ Total Sales \$Am — Same Store Sales %

■ EBITDA \$Am — EBITDA % of Sales

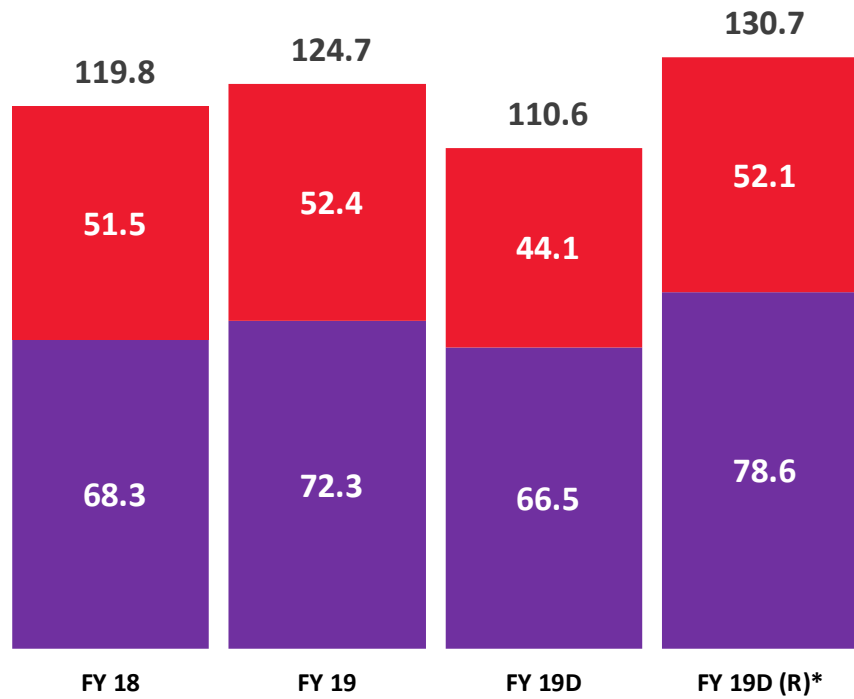
\* Grossed up 44 to 52 weeks

# First two Taco Bell stores opened in Australia to strong sales

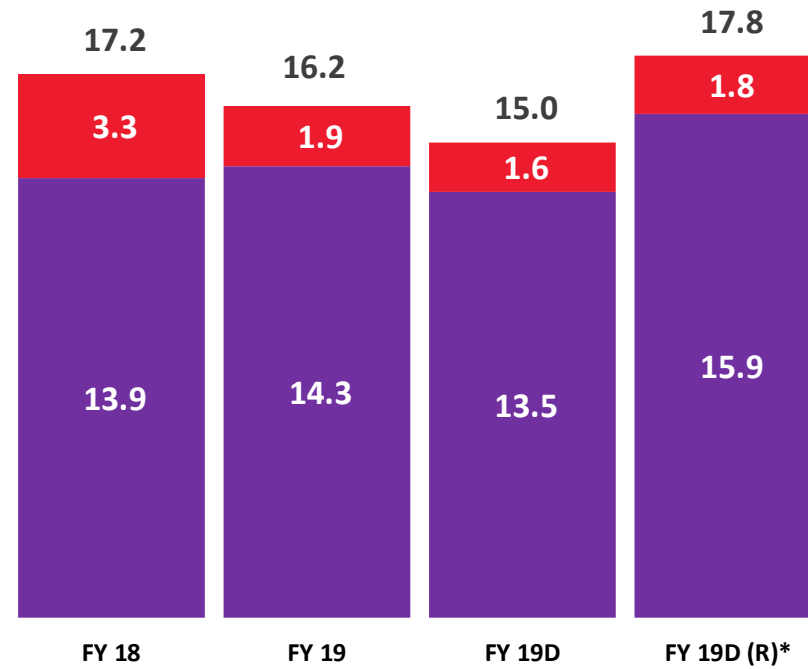


In Hawaii, the store refurbishment programme and successful promotions for Taco Bell drove very strong sales growth, whilst Pizza Hut stabilised

Total sales \$USm



EBITDA \$USm



\* Grossed up 44 to 52 weeks



**COVID-19**

**Update**

# Staff responded to the COVID-19 challenge

