

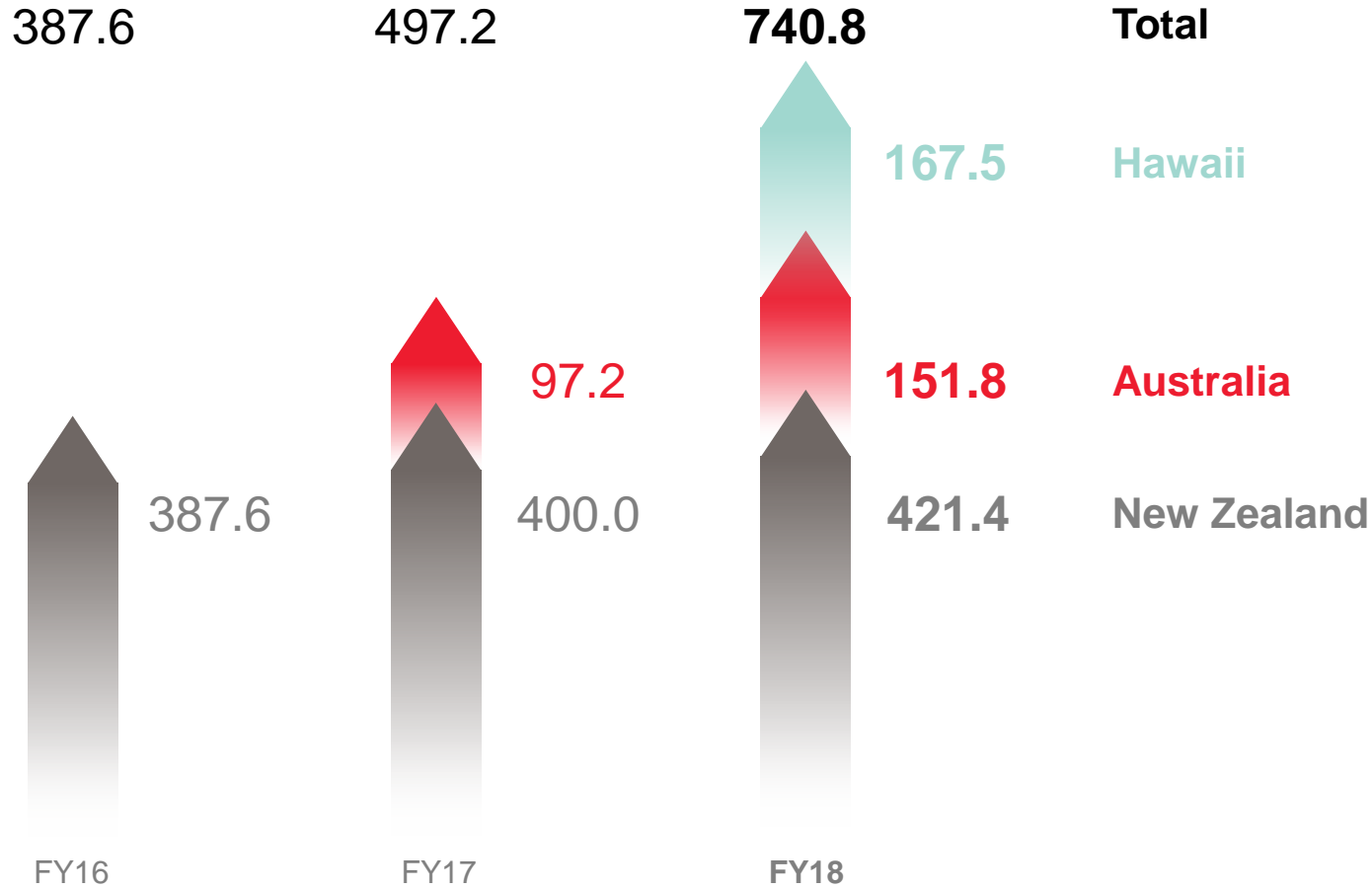


Group CEO's address

Russel Creedy

Total sales—

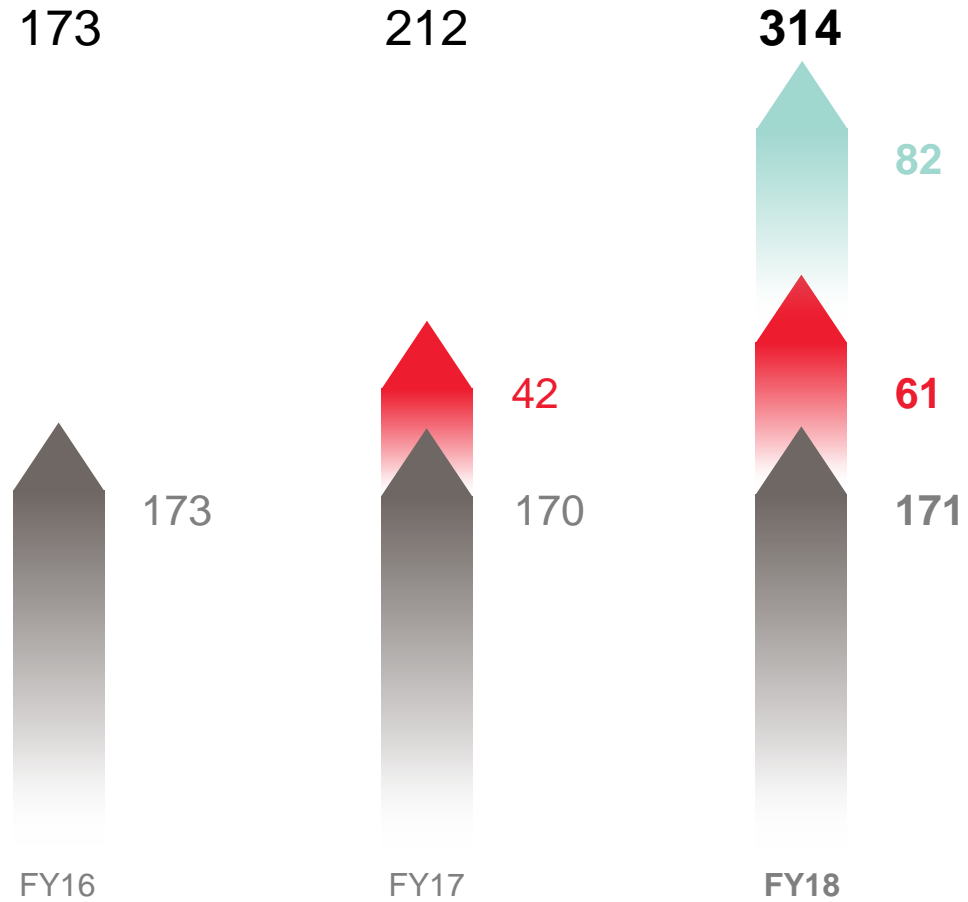
\$NZm



Total sales up

+49%

Store numbers—



Total

Hawaii

Australia

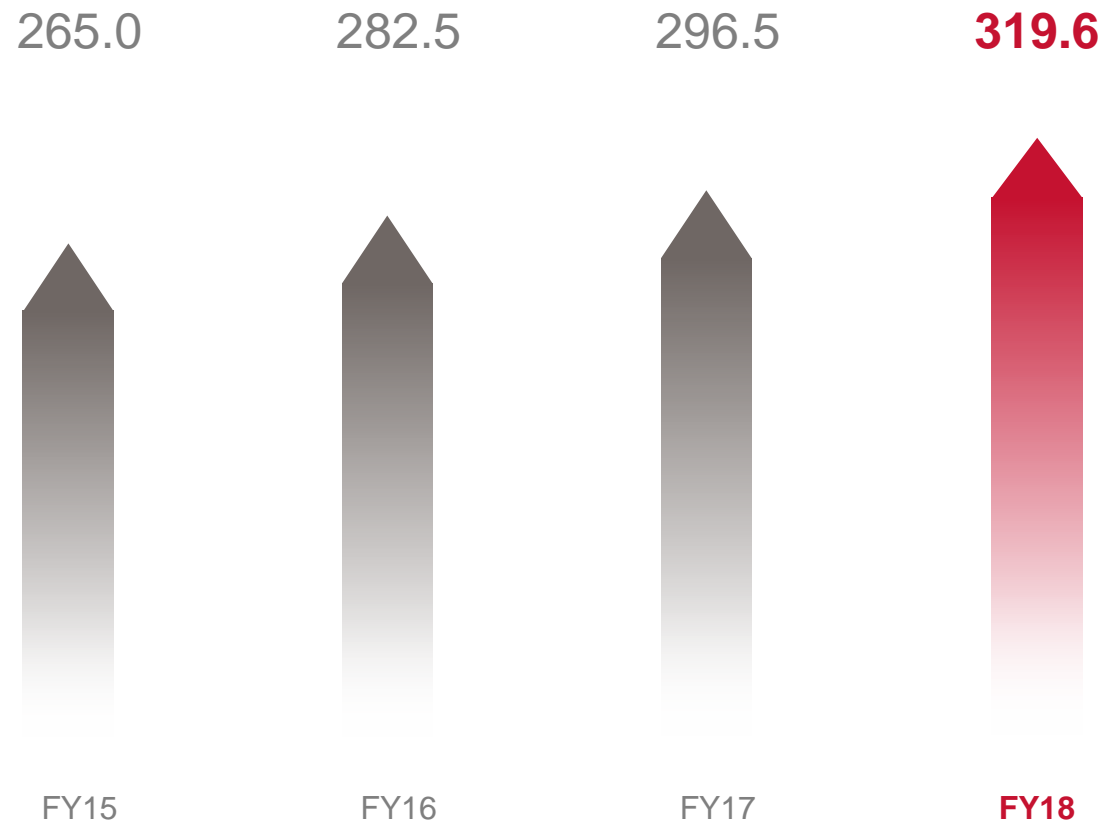
New Zealand

New stores in 2018

+102

KFC NZ total sales—

\$NZm

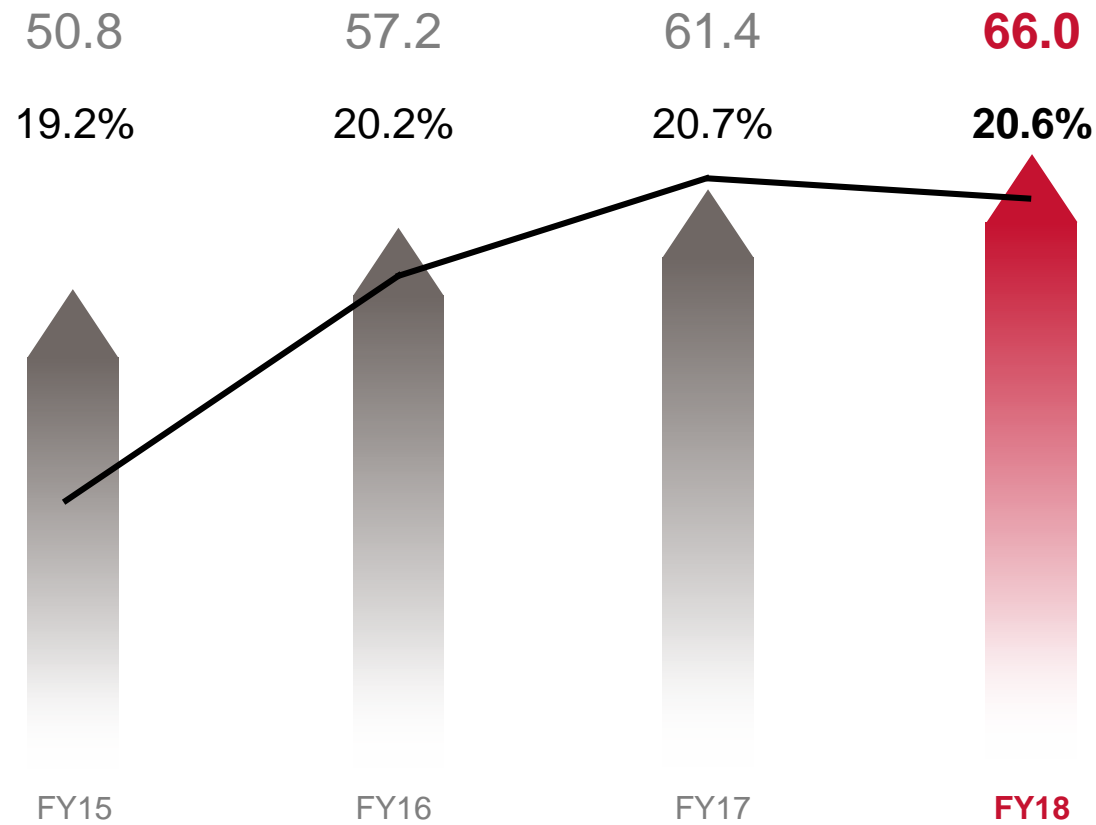


Total sales up

+8%

KFC NZ EBITDA—

\$NZm



EBITDA
% of sales



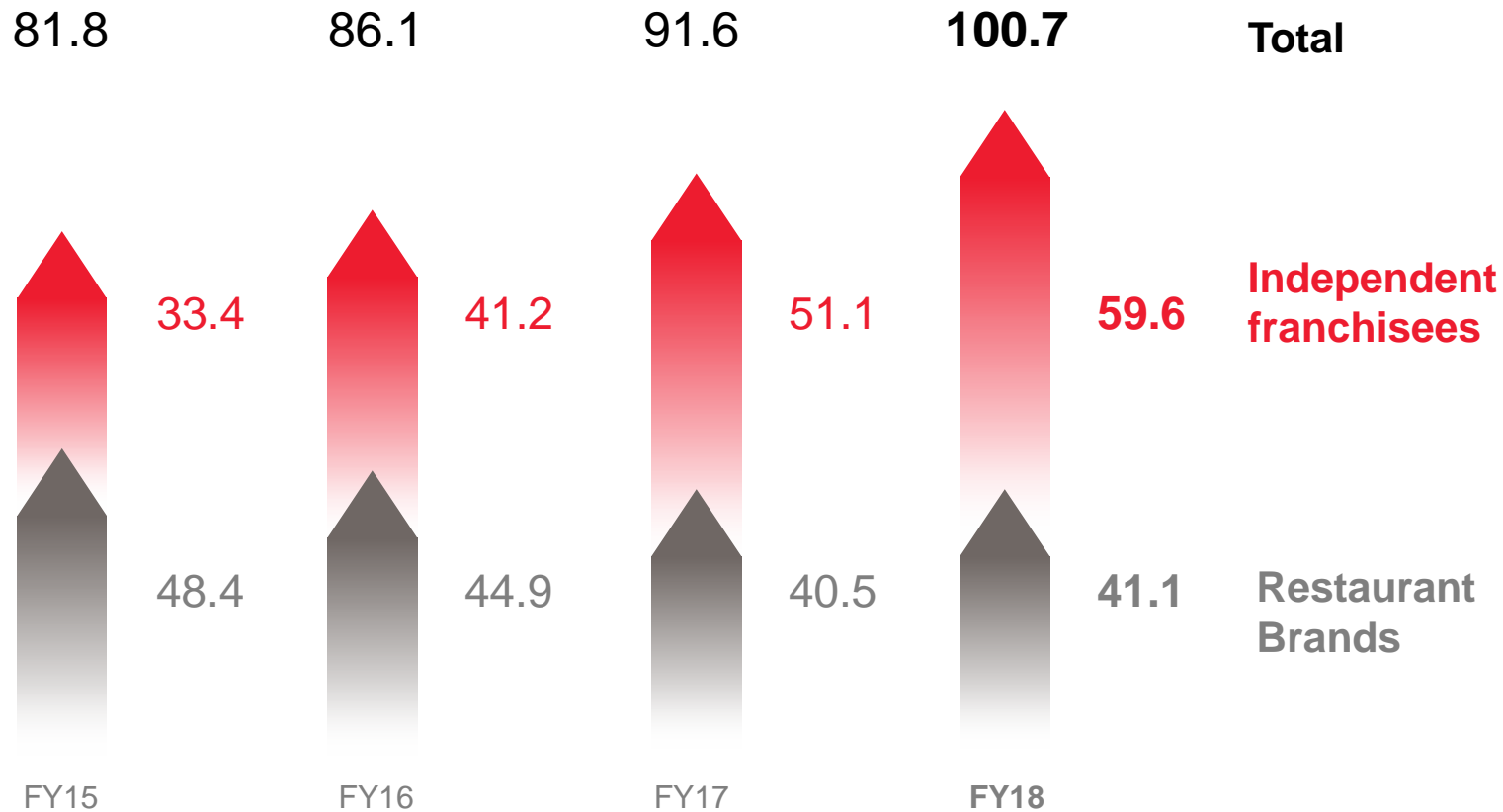
Total EBITDA up

+\$4.6m



Pizza Hut NZ system sales—

\$NZm



Total

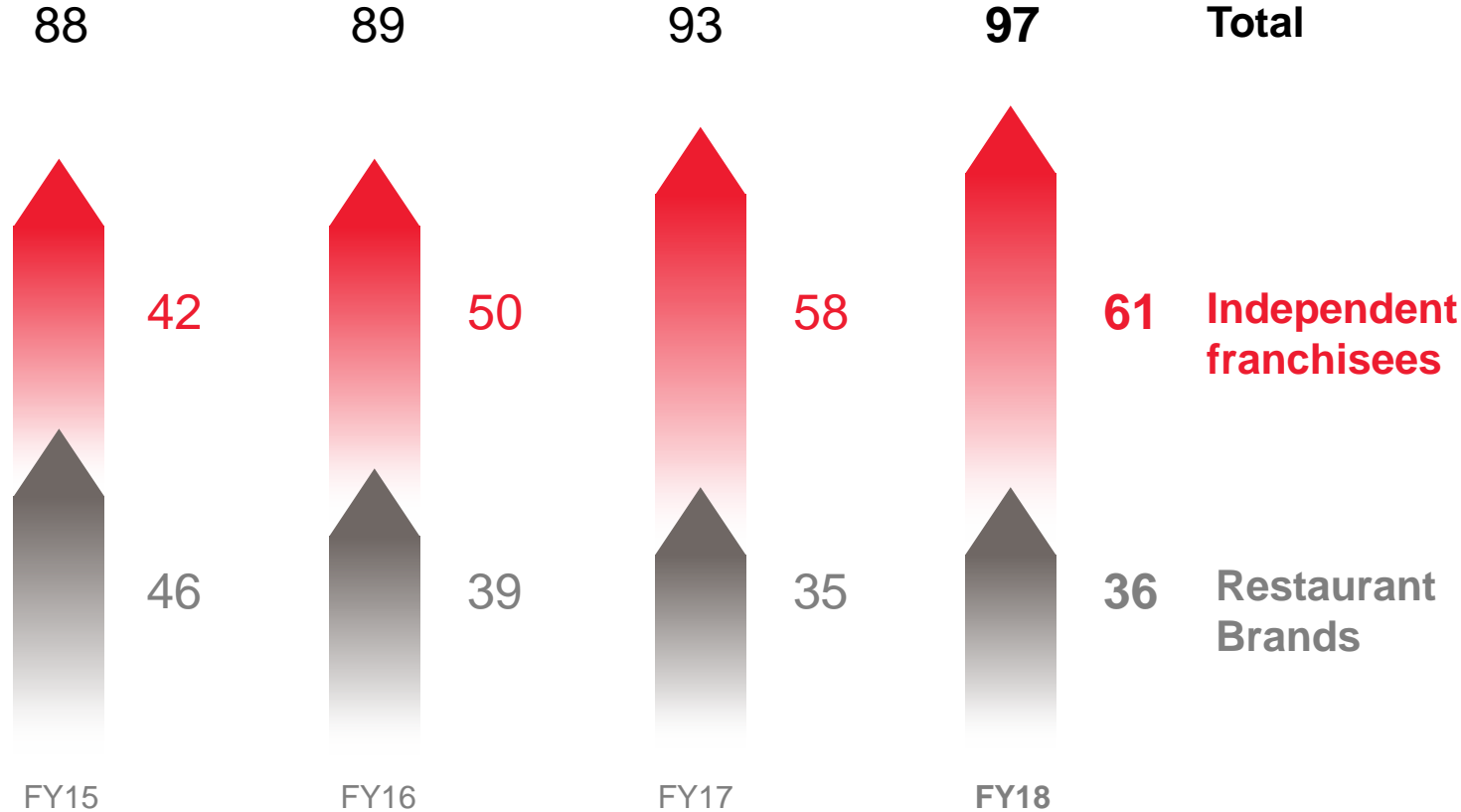
Network sales up

+10%

Independent franchisees

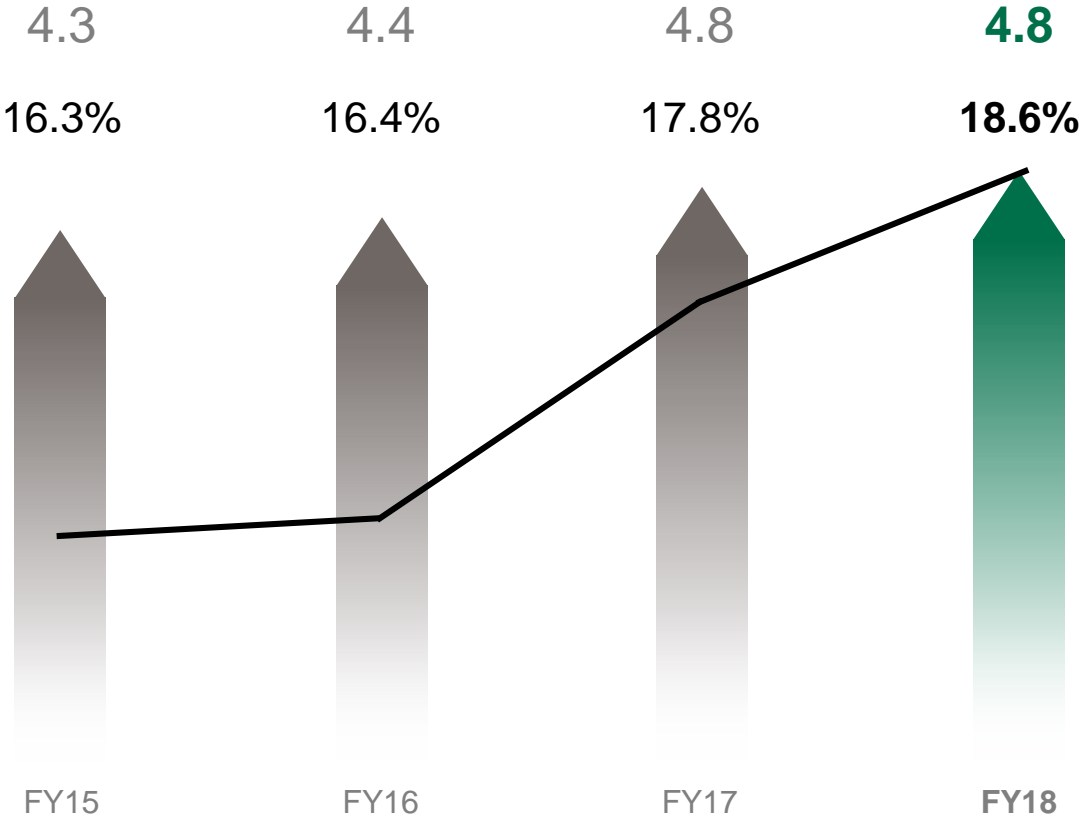
Restaurant Brands

Pizza Hut NZ stores network numbers—



Starbucks Coffee EBITDA—

\$NZm



**EBITDA
% of sales**

Total EBITDA stable at

\$4.8m

Carl's Jr. sales—



20.1

33.4

36.3

34.9



FY15



FY16



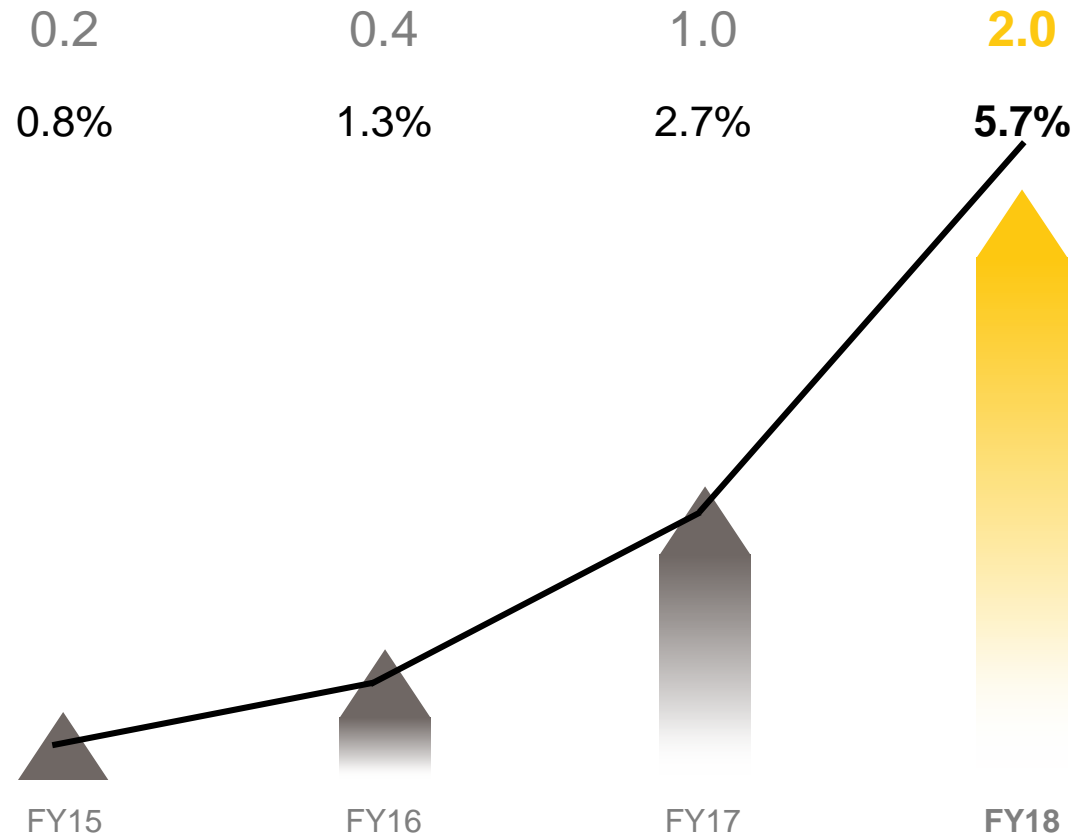
FY17



FY18

Carl's Jr. EBITDA—

\$NZm



EBITDA
% of sales



Total EBITDA up

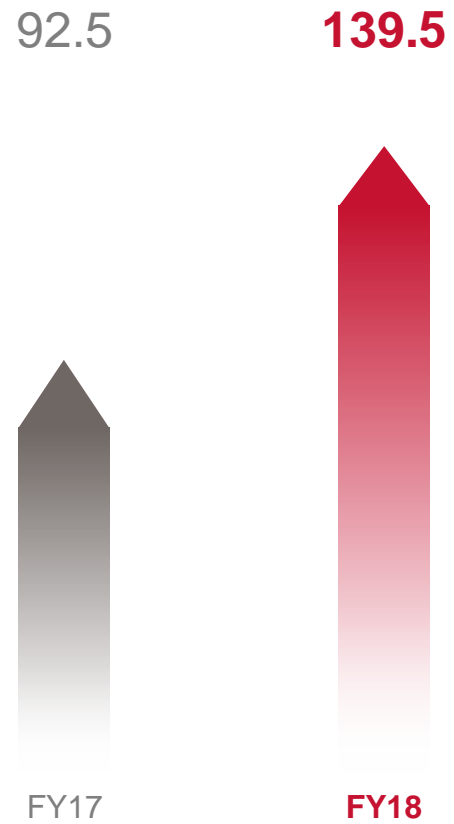
+106%

KFC



KFC Australia sales—

\$Am

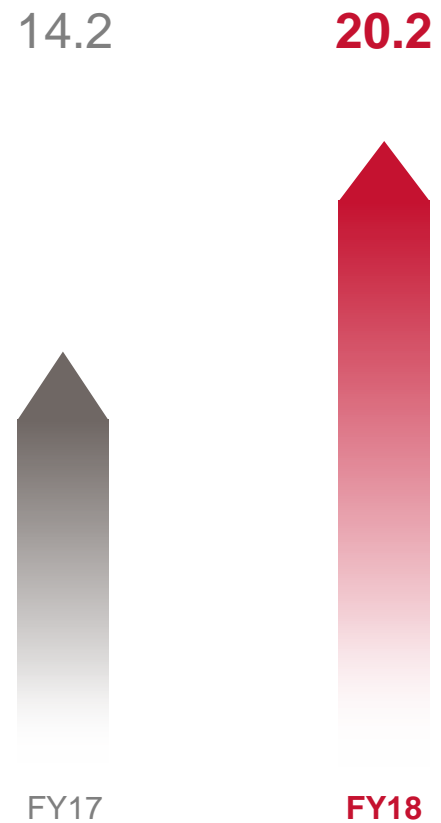


Total sales up

+51%

KFC Australia EBITDA—

\$Am



Total EBITDA up

+42%

Hawaii results - first year —

\$USm



Sales

119.8



51.5

68.3

FY18

EBITDA

17.2



3.3

13.9

FY18

Total

Total sales (\$NZ)

\$168m

Total EBITDA (\$NZ)

\$24m



TACO BELL



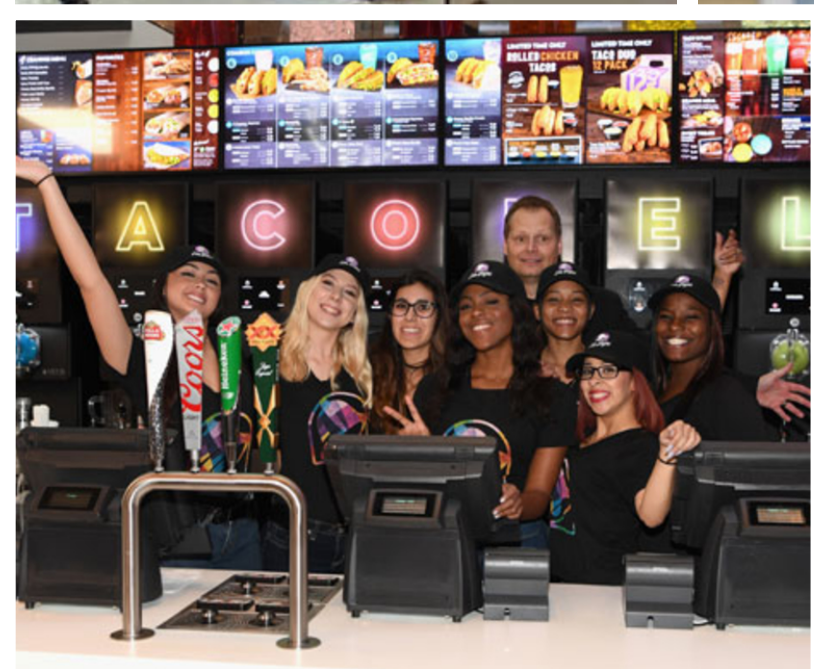
Menu board displaying various food items and prices, including sections for 'NAKED CHICKEN' and 'CHALLENGE DEAL'.

Allstate

121

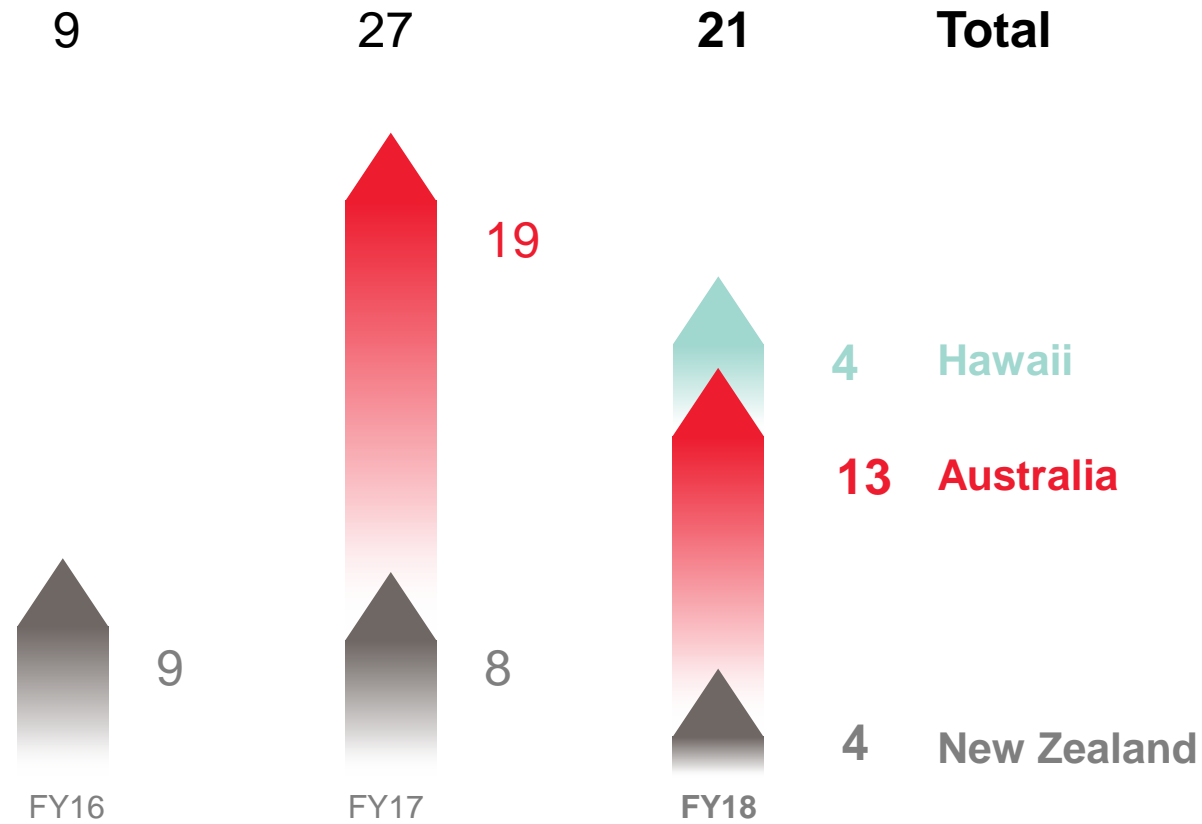


SWX 251



Lost time injuries—

Per million hours



NZ lost time injuries down

-50%

Gender diversity—

2018 %

